

### **EDITORIAL**

"When the winds of change blow, some people build walls and others build windmills"



For me, this quote sums up the current developments in the market for heating, air conditioning and refrigeration technology. The major trend topics of digitalization, heat transition and electrification are affecting the entire HVAC/R industry. Whether manufacturer or contractor – there probably isn't anyone who doesn't have to deal with it.

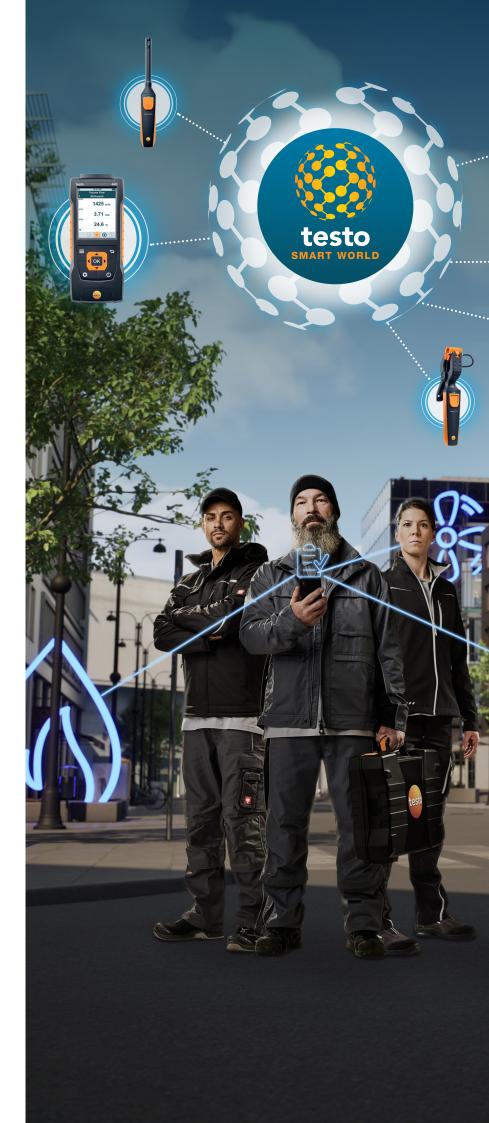
The exciting thing is that the topics haven't really changed in the last five years, they've just become much more present in our perception and in our daily work. I'm very proud to say that we at Testo have been very focused on the trends right from the start - and haven't built any walls.

Our future products, our windmills, have emerged from this: The digital manifolds for smart and wireless measurement and documentation. Our fully automatic solutions for filling and evacuating refrigerant-based air conditioning and refrigeration systems and heat pumps. And the testo Smart App as a central interface and cross-application complete solution for App-based recording and documentation of measurement data.

We would now like to share our findings and what we consider to be the most important trends with you. So that you too can derive your own individual windmill strategy.

Enjoy reading.

Yours, Dirk Göpfert
Director Product Management
Instrumentation





**SMART WORLD OF TESTO** 

# FULL POWER. FOR YOU AND YOUR WORLD.

Technologies and legislation are changing faster and faster, and the demands on jobs and training are increasing. Energy efficiency in buildings is the hot topic – in business, industry and politics. This ensures that the shift already underway from fossil-based heat generators to heat pumps, hybrid heating systems and solar thermal systems will continue. In addition to digital skills, a deep understanding of changing markets and technologies is also required.

In the Testo Smart World, we bring together everything that helps you to deal with the changing conditions: Smart tools that master tomorrow's challenges today. The testo Smart App as a digital platform that digitally connects all applications. And our decades of experience in the fields of heating, air conditioning and refrigeration technology. So that you don't lose any valuable time, but together with Testo, you can take off at full speed.

## The top 3 trends in the industry:

Energy efficiency in buildings is the hot topic

– in business, industry and politics. This is
changing the entire industry. All over the
world.

The shift away from fossil fuels and towards sustainable or hybrid solutions is underway. Ideally in countries where the price of electricity remains competitive.

Technologies are converging and job profiles are overlapping. Heat pumps already affect both heating engineers and electricians.

testo SMART APP

# JUST SMART. JUST FAST.

One App, all applications. The testo Smart App brings everything together to make the tasks even smarter and faster: End-to-end connectivity, wireless measurements and all data at a glance.

 NEW: PRO measuring program for more efficiency and time savings

Multi-site measurement program for the optimization of measuring procedures and clear documentation at numerous measuring sites.

Ventilation system adjustment for quick and easy commissioning and adjustment of balanced air conditioning/ventilation systems.

More information from p.18.



- Just easy: Automatic Bluetooth pairing & easy configuration.
- Just efficient: All measured values centrally in one place, at a glance.
- ➤ Just flexible: Second screen function on tablet or smartphone.
- ➤ Just in time: Control of the measurement (remote control) and monitoring of live
- Just smart: Easy creation and sending of the measurement report.





esto Smart App or free download







### **► NEW EXPERTISE**

In order to achieve the ambitious political climate targets by 2030, the number of fitters must increase by 50% compared to today. Existing fitters need to be retrained to work with heat pump technologies. New skills are in demand, especially in the areas of digitalization, hybrid systems, electrification, system optimization, refrigerants and decarbonized gases.

### **► NEW MARKETS**

The market segments are growing into one another – the trend is moving away from individual applications towards complete providers that cover all HVAC/R areas. More and more heating manufacturers are conquering the air conditioning market. And vice versa: Manufacturers of air conditioning systems are also entering the heat pump business.

### ► NEW, REVERSIBLE TECHNOLOGIES

Modern air conditioning technology can do much more than just cool. A heat pump, for example, basically works like an air conditioner, only in reverse. The range of air conditioning technology thus extends from air conditioning and cooling technology to heating and ventilation technology. From a technological point of view, these areas are growing ever closer together.



The refrigeration/air conditioning trade is becoming increasingly important for us. At the same time, we are supplying more and more customers from the heating segment who are moving in the direction of refrigeration technology. As a system specialist, we offer everything from a single source and are the one strong partner for our customers for both heating and cooling.

**Jürgen Bleichner,** Product Manager VRF at Buderus Germany

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#### DAIKIN

As a manufacturer of air conditioning systems, Daikin has already become one of the leading suppliers of heat pump systems in Europe. Daikin is banking on new European regulations to promote their use and is already increasing production in anticipation of large sales.

Yuki Furukawa, Bloomberg

"

# A quick look outside the box.

The situation by country.



Technologies grow together

50% Hybrid heat pumps in North America

**415,800** HVAC/R technicians in the United States

**6%** more fitters for heating, air conditioning and refrigeration technology by 2032



### Pioneer of electrification

4,586 Heat pumps per 100,000 inhabitants

44% heat with electricity

37% with gas

8% with oil



### Germany

### In search of specialists and partners

"An electrician does not normally deal primarily with heating systems and, conversely, a heating engineer does not deal with electrics. But now everything is growing together with the energy turnaround, heating is done electrically."



### Combination of heating and cooling

**up to 90,000** boilers are to be replaced with energy-efficient heat pumps by 2025 as part of the "Boiler upgrade scheme" heating replacement program

#### 450 million pounds

(around 511 million euros) to be invested by the government in this project



### **TOOL TIP**



### SWITCH ON, READY, GO!

### Fast and smart: The digital manifolds from Testo.

We have used our decades of experience to develop manifolds that are optimally adapted to the needs of refrigeration technology. The result is smart, digital manifolds that allow all measurements to be taken wirelessly, easily and quickly. Whether pressure, temperature, superheating, subcooling or refrigerant quantity - wireless probes and the testo Smart App ensure maximum precision in minimum time, and provide all results at a glance. Ready, set, go!

- ▶ Bluetooth Auto Connect up to 150 m range
- Extra-large display
- Remote control via testo Smart App
- Smart data management
- Fully automatic measuring programs
- All important refrigerants stored in the system





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### **RECOMMENDED BY THE PROS**

### It really saves me time.

Because the testo 570s connects directly to the smartphone, I can keep an eye on the ventilation system on the computer and at the same time see what the refrigeration system is doing on my cell phone. It really saves me time. What's more, the long battery life means I don't have to worry about charging it all the time.

Andreas Becker Rox Klimatechnik GmbH

"



### testo Saveris 2

Radio data logger system Easy and reliable wireless monitoring of ambient climate such as humidity and temperature

Order no. 0572 2034 XXX.XX €



# For professionals, for all-rounders, for everyone! The smart world of Testo.



### testo 570s Smart Vacuum Kit

Highly efficient professional kit with wireless temperature and vacuum probes – ideal for reliable long-term and high-precision standard measurements.

Order no. 0564 5702 **XXX.XX** €

Kit with filling hoses Order no. 0564 5703 XXX.XX €

Set with clamp meter

Order no. 0564 5704 **XXX.XX €** 



### testo 557s Smart Vacuum Kit

Practical all-rounder kit for fast, precise and completely wireless measurements on all refrigeration and air conditioning systems and heat pumps.

Order no. 0564 5571 **XXX.XX** €

Kit with filling hoses

Order no. 0564 5572 **XXX.XX €** 



#### testo 550s Basic Kit

Smart starter kit for quick and easy maintenance and installation.

0564 5501 **XXX.XX €** 

testo 550s Smart Kit

Order no. 0564 5502 **XXX.XX €** 





### **AUTOMATION VISION**



# JUST PRESS PLAY.

### The new testo 565i smart vacuum pump.

Imagine you just give the instructions and your tool does the work all by itself. Sounds like a dream of the future? Not with Testo and the new smart vacuum pump testo 565i. In contrast to conventional vacuum pumps, you simply enter the vacuum target value and the pump automatically stops evacuation at the right moment and then carries out the holding test immediately afterwards. At the end, the customer only has to evaluate the data. And this also runs almost automatically via the testo Smart App.

- ► Fully automated evacuation with integrated holding test
- ► Full safety also with refrigerants of classes A3 and A2L
- ► Fully smart configuration, monitoring and data management – with the testo Smart App
- Fully easy easy oil change and quick assessment of the oil level
- ➤ Full protection even in the event of power interruptions, thanks to integrated non-return valve
- ► Full connectivity to the entire refrigeration portfolio from Testo

**7 CFM**Order no. 0564 5652 **XXX.XX** €

10 CFM

Order no. 0564 5653

XXX.XX €



# Fully automatic charging of refrigeration systems.





When it comes to charging refrigeration systems, Testo is again leading the way in automation: With the testo 560i digital refrigerant scale, you can charge refrigeration systems and heat pumps fully automatically – simply enter the target value for superheating, subcooling or weight and off you go. Fully automatic. Fully easy. Fully ingenious.

- Fully automatic refrigerant charging thanks to intelligent valve
- ► Automatically connected via Bluetooth with Testo manifolds and testo Smart App
- All measurement values for the charging curve at a glance

Order no. 0564 2560 **XXX.XX** €





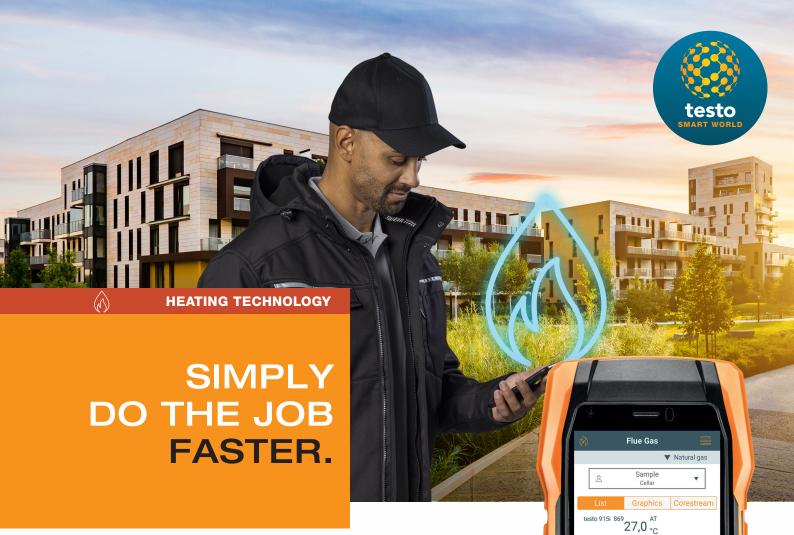


Our objective in the refrigeration sector is the automation of processes. With the new testo 565i vacuum pump series, we increase efficiency and quality for our customers in their daily challenges. Once configured, the evacuation process runs completely automatically, so that the technician only has to charge the system with refrigerant in the next step.

### Seyit Egin

Product Manager Refrigeration

"



Technologies are changing faster and faster. This requires smart tools that keep pace with the rapid pace of change. This is why Testo's fully networked HVAC/R product world provides a quick and simple answer to the complex challenges of today – and tomorrow. Whether gas boiler, hybrid system or heat pump, installation, service or maintenance: With measurement technology from Testo and the digital Testo Smart World, tasks can be completed in record time.

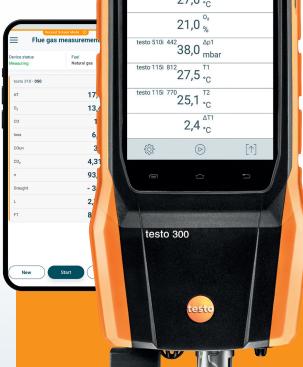
**TOOL TIP** 

### Next level FLUE GAS MEASUREMENT.

The **testo 300 NEXT LEVEL** – for up to four additional parallel measurements.

If you want to do a first-class job as a heating engineer, you need flexibility, efficiency and new smart ways of dealing with the technologies of the future. The testo 300 NEXT LEVEL delivers exactly that. It automatically connects to the testo Smart Probes via the integrated BLUETOOTH® CONNECTOR, enabling up to four additional measurements to be taken

simultaneously – saving a lot of time and stress in everyday life. With the testo Smart App, all measured values are sent directly to your smartphone or tablet and can be sent by e-mail from there directly. If only everything could be done as quickly as flue gas measurement with Testo.



### **Even more time-saving features:**

- **▶** Practical **SECOND SCREEN FUNKTION**
- ► Fast-reaction SMART-TOUCH DISPLAY
- ► BLUETOOTH® CONNECTOR

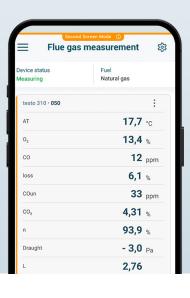
  for up to 4 additional parallel measurements
- ► Easy documentation via testo SMART APP

Order no. 0633 3002 88 **XXX.XX** €

## testo

# UNBEATABLE IN SPEED TESTING

Simple. Fast and wireless. Measure with a smartphone: With the testo Smart Probes for temperature and humidity. Individually or in a practical HVAC kit.







Perfect for flow and return temperatures, with a Bluetooth® range of up to 100 m: the **testo 115i clamp thermometer** with smartphone operation.

Versatile and flexible thanks to a large selection of probes: the **testo 915i thermometer** with smartphone operation.



#### SINGLY: REALLY FAST.

**AS A TEAM: EVEN FASTER.**Simply shop for the testo Smart Probes HVAC kit online





# More to make your heating world even faster.



Testo's tools solve real problems and make work much easier.

"

I've been working with Testo instruments for over 20 years. I do an average of up to 8 maintenance jobs a day, and it's efficient to have an instrument that works quickly and cleanly. I'm an inventor myself, I have 25 patents in the sanitary and heating sector – but Testo's innovations are sensational. Testo's tools solve real problems, they're uncomplicated to use, easy to handle and make work much easier.

Karl-Heinz Bilz
Master plumber and heating engineer,

"

**QUICK TIP:** Discover all products easily online



Clamp meter **testo 770-3** Order no. 0590 7703 **XXX.XX** €

Humidity measuring instrument **testo 606-2** Order no. 0560 6062 **XXX.XX** €

IAQ measuring instrument **testo 440** Order no. 0560 4401 **XXX.XX** €

Infrared thermometer **testo 830-T2** Order no. 0560 8312 **XXX.XX** €

Thermal imager **testo 872** Order no. 0560 8725 **XXX.XX** €

Thermal imager **testo 883** Order no. 0560 8830 **XXX.XX** €

Thermal imager testo 868 Order no. 0560 8684 XXX.XX €

**CHECK IT OUT:** Download tips & tricks for flue gas analysis for free

Even more insights at first

hand online









# AT RECORD SPEED.

Install and maintain heat pumps with the testo 570s digital manifold.

Takes your performance to the next level: With Testo's smart manifold, you are already perfectly prepared for all new heating systems such as heat pumps and hybrid systems. Fully networked, guaranteed up-to-date and, with the world's longest service

life of up to 360 hours, ideal for longterm measurements. And vacuum, temperature, pressure and weight are also reliably and quickly recorded with the smart heat pump kits and the testo Smart App. This means you are ready to hit the ground running in the future.





- ► Maximum precision even at low pressures
- ▶ Intelligent error analysis feature in the testo Smart App
- ▶ Measurement, charging & documentation
  - easier than ever



# EVEN FASTER

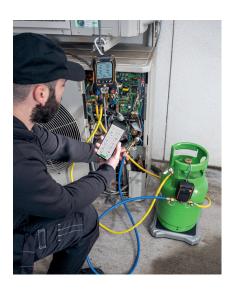
### AS A TEAM.

Together unbeatable: The smart digital manifolds with wireless clamp temperature probes and charging hose set in a practical case.



Heat pump allrounder kit testo 557s Order no. 0564 5001 XXX.XX € • Heat pump beginner's kit testo 550s Order no. 0564 5000 XXX.XX €

# More to make your heating world even faster.





Fully automatic and precise:

Digital refrigerant scale testo 560i
with intelligent valve.



Unbeatable in detecting gas leaks – even in hard-to-reach places:

The testo 316-4 and testo 316-3 gas leak detectors with flexible probes.

**JUST EASY:** Discover all products easily online



testo 560i Order no. 0564 1560 XXX.XX € testo 316-4 Order no. 0563 3164 XXX.XX € testo 316-3 Order no. 0563 3163 XXX.XX €

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### **RECOMMENDED BY THE PROS**

The testo 557s saves time, I have to take less stuff with me and have less work overall.

Before I had the testo 557s, I had to carry all sorts of equipment with me, plus extra cables, temperature probes, pen and paper. With Testo, I have everything I need in one case. The instrument detects refrigerants automatically, saves a lot of time thanks to the smart functions, I have to take less stuff with me - and have less work overall, because the testo 557s does it all for me.

Tom Siben Service technician, Lennox



Even more **insights** at first hand online





**CHECK IT OUT:** Download all heat pump know-how for free





# THE ENERGY REVOLUTION.

The world is hot for change – hardly any other discussion is as topical, and as urgently expected on the global stage as the achievement of climate targets. Governments and companies around the world are recognizing the urgency of moving away from fossil fuels and using renewable energy sources for heat generation. It's no wonder that new, energy-efficient heating systems are becoming increasingly popular. In Europe. In the USA. All over the world.

Because one thing is certain: The heating transition is essential for achieving the climate targets, and is a major step towards a more sustainable and climatefriendly future. With advancing technology and growing global support, the global community is on the threshold of an energy revolution that has the potential to fundamentally change our planet for the better.

And you are right at the front, in the vanguard. In order to sustainably decarbonize the economy, industry and private residential buildings, a number of electric heat pumps still need to be installed, commissioned and maintained. The world is hot for change – and we at Testo give our all every day to support you in your work for a better, climate-neutral world with innovative, smartly networked professional tools.

more heat pumps were installed worldwide in 2022 alone 1

# 4.3 MIO.

new heat pumps in 2022 in the USA alone <sup>2</sup>

# **3** MIO.

new heat pumps in 2022 in Europe alone <sup>3</sup>

20%

of the global heat demand in buildings must be covered by heat pumps by 2030 in order to meet existing energy and climate promises <sup>4</sup>

megatons of CO2
were saved by heat pumps in
Europe alone in 2022<sup>5</sup>

### Climate targets worldwide.



Net-Zero Emissions Goal: climate-neutral by **2050** 



### **European Union**

Green Deal: **55%** less emissions by **2030**, climate neutral by **2050** 



CO2-neutral by 2060



### India

**40%** of electricity capacity from from non-fossil sources by **2030** 

#### Sources:

- <sup>1</sup> International Energy Agency (IEA)
- <sup>2</sup> Canary Media
- <sup>3</sup> EHPA Market Report 2023
- <sup>4</sup> German Federal Environment Agency
- <sup>5</sup> EHPA Market Report 2023





I experience the change in heating and the movement on the market very closely at Testo. It's great to see how Testo's fully networked products open up new opportunities. So I can proudly say that we are an active part of the upcoming heating transition – with Testo's many years of experience, exciting ideas and constantly new, innovative solutions that help to make the world a better place in the long term.

**Niklas Maier** Product Manager, Heating

"



Adjust air conditioning and ventilation systems energy-efficiently with Testo – faster than ever.

Balance is everything. Especially for energy-intensive air conditioning and ventilation systems. Especially when it comes to saving energy and costs.

You know how crucial precise measurements are: This is the only way to achieve the perfect balance between energy-efficient ventilation systems and indoor climate.

Accordingly, the right measurement

technology is indispensable for all flows in the duct, at the outlet and in balanced residential ventilation.

Climate measurement technology from Testo offers you fast, simple and efficient solutions for a wide range of requirements and systems. From a single source. From a networked world. Out of conviction.

**TOOL TIP** 

### **VERSTILITY WITH**

### MAXIMUM EASE OF USE.

The IAQ measuring instrument **testo 440** – for all climate-related parameters.



As multifaceted as your challenges themselves: With the multi-function IAQ measuring instrument testo 440, you can measure all climate-relevant parameters quickly, intuitively and extremely conveniently. Thanks to a wide range of probes and a large selection of matching accessories, you have all applications in air conditioning and ventilation systems efficiently under control — in ducts, at outlets and on filters.

► Intuitive measurement menus for all IAQ applications
► Wireless Bluetooth probes for maximum convenience

3.71 m/s

24.6 °c

331\*

TE

- ▶ Internal memory for up to 7,500 measured values
- ▶ Versatile and expandable with extensive

Order no. 0560 4401 **XXX.XX** €



### FAST. EASY.

# PRECISE.

The digital HVAC measuring instruments – made to make things easy.

Quick to hand, easy to handle, precise results: The digital HVAC measuring instruments are fast, flexible and, when connected to a smartphone, provide exact measurement values for all parameters. With the testo Smart App and the integrated measurement menus, even complex measurements are easier than ever. Documentation and measurement value storage are also easy.



**QUICK TIP:** More compact HVAC measuring instruments





testo 416
Digital 16 mm
vane anemometer
In ducts



testo 417
Digital 100 mm
vane anemometer
At outlets



testo 512-1
Digital differential pressure
measuring instrument
In ducts

#### ACCESSORIES:





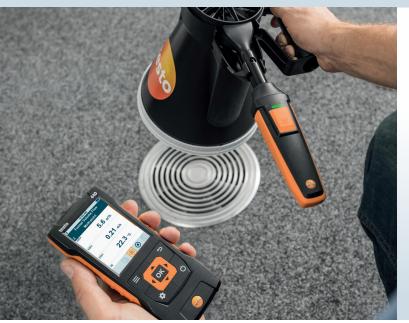


testovent 417
Flow straightener kit
At outlets



testo 425
Digital hot wire
anemometer
In ducts

testo 417 Order no. 0563 0417 XXX.XX € • testovent 417 Order no. 0554 4173 XXX.XX € • testo 416 Order no. 0563 0416 XXX.XX € testo 425 Order no. 0563 0417 XXX.XX € • testo 512-1 Order no. 0563 1512 XXX.XX €





Ideal for measurements on filters, in ventilation ducts and at air/ceiling outlets: testo 440 delta P Flow CombiKit 2 with Bluetooth®

Order no. 0563 4410 XXX.XX €



### **BALANCED VENTILATION SYSTEM**

### **LIKE A PRO:**

### FAST AND EASY ADJUSTMENT OF VENTILATION SYSTEMS.



### With the testo 417 and the new PRO measuring programs in the testo Smart App.

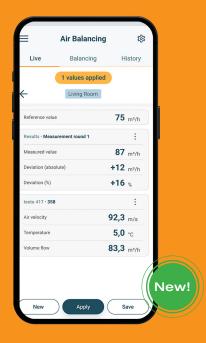
Modern residential buildings are meeting ever higher energy standards. They are energy-efficient and optimally insulated – and are often equipped with balanced ventilation systems for a pleasant indoor climate. This creates new challenges for air conditioning technicians and fitters. Correct commissioning, adjustment and inspection of these systems are extremely important: Systems that are set too high drive up energy costs.

Systems that are set too low do not ensure sufficient air exchange. To get the balance right, we have developed a unique PRO measuring program for you to regulate ventilation systems. In combination with the testo 417 anemometer, the job is done in no time at all – regardless of whether you are a professional or only measure occasionally. Today's smart refrigeration measurement.



### **PRO Measurement programs**

Discover them now in the testo Smart App







testo Smart App for free download





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As a product manager at Testo, I am proud that we have been able to sustainably upgrade our testo Smart App in recent years – and that our customers can do their work even more efficiently as a result. With the latest App update (Q4/23), it will even be possible to purchase PRO measuring programs via in-app purchases, which offer even greater added value, for example when regulating ventilation systems. The Testo Compact Class instruments in particular benefit from the App connection. Updates enable us to keep our products current at all times.

#### Tobias Thieme

Product Lead Climate & Refrigeration

"

Even more **insights** at first hand online





### CHECK IT OUT:

Practical guide to measuring tasks on residential ventilation systems for free download







# YOU TOO CAN BECOME PART OF THE TESTO SMART WORLD.

